

Message Text

UNCLASSIFIED

PAGE 01 PORTO 00085 132019Z
ACTION ARA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----140503Z 059342 /21

R 131900Z APR 77
FM AMCONSUL PORTO ALEGRE
TO USDOC WASHDC
INFO SECSTATE WASHDC 0547
AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

UNCLAS PORTO ALEGRE 0085

SAO PAULO FOR ECON/COMM

E.O. 11652: N/A
TAGS: BFOL BR
SUBJECT: WTDR COMMERCIAL TRILHO OTERO S/A

REF: USDOC 03997

1. ADDRESS: POBOX 248, PRACA 20 DE SETEMBRO 406, PELOTAS,RS,
BRAZIL
CABLE: TRILHOTERO, PELOTAS, RS, BRAZIL, PHONE: 22-1176 TELEX:
051 1035 OTER BR.
OFFICER: JOSE TRILHO OTERO JUNIOR, DIRECTOR.

2. LARGE FIRM ESTABLISHED IN 1957, EMPLOYS 500. WHOLESALER,
RETAILER AND IMPORTER OF AGRICULTURAL MACHINERY AND
ATTACHMENTS, MOTORS, MOTORS, CHEMICAL PRODUCTS, PETROLEUM
BYPRODUCTS, HOUSEHOLD ELETRICAL APPLIANCES AND BUILDING
CONSTRUCTION MATERIALS.

3. FINANCIAL REFERENCES: BANCO DO BRASIL S/A. 96100 PELOTAS, RS,
BRAZIL
TRADE REFERENCES: INTERNATIONAL COMMODITIES EXPORT CO.,
NEW YORK, NY.
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PAGE 02 PORTO 00085 132019Z

4. MAJOR FOREIGN FIRMS REPRESENTED: WOLFENBUTTEL FROM GERMANY,
HAY BAILING MACHINERY, MANUS AKTIEBOLAGET, TUMBA, SWEDEN,
MILKING MACHINES, KARL MENGELE AND SOEHNE, GUNSBURG, GERMANY,
HAY MOWER-CONDITIONERS.

5. WELL KNOWN FIRM WITH A SOCIAL CAPITAL OF CR\$ 76 MILLION AND

ESTIMATED ANNUAL SALES OF CR\$ 250 MILLION. ASSESTS TO LIABILITIES AS CR\$ 2.02 TO 1 AS OF MARCH 31, 1976 DATE OF COMPLETION OF LAST BALANCE SHEET. THE COMPANY IS A PART OF THE TRILHO OTERO GROUP WHICH IS COMPOSED OF SEVEN FIRMS OPERATING IN A VARIETY OF FIELDS. IT MAINTAINS BRANCHES IN THE STATES OF RIO GRANDE DO SUL, SANTA CATARINA, PARANA AND SAO PAULO. IT HAS EXTENSIVE REAL ESTATE PROPERTIES. BANKING AND TRADE SOURCES REPORT THAT THE FIRM IS OPERATING NOMALLY AND ENJOYS A GOOD FINANCIAL POSITION. ITS FINANCIAL OBLIGATIONS ARE MET PROMPTLY. THE COMPANY DID NOT RESPOND TO THE CONSULATE'S REQUEST FOR INFORMATION. IT IS RECOMMENDED AS A TRADE CONTACT FOR INTERESTED AMERICAN FIRMS.

6. DATE OF INFO: 04/77
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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Sent Date: 13-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977PORTO00085
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ISecure: 1
Legacy Key: link1977/newtext/t19770461/aaaacbdw.tel
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Litigation Code IDs:
Litigation Codes:
Litigation History:
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Review Exemptions: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2820618
Secure: OPEN
Status: NATIVE
Subject: WTDR COMMERCIAL TRILHO OTERO S/A
TAGS: BFOL, BR
To: COM
Type: TE
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Review Markings:
Margaret P. Grafeld
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